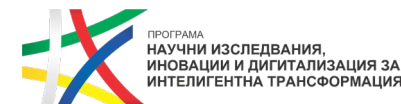




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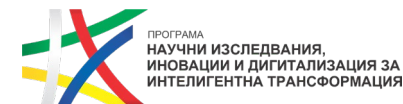
PRICE LIST

EUROPEAN DIGITAL INNOVATION HUB – NORTHWEST AUTOMOTIVE CLUSTER BULGARIA

TITLE AND DESCRIPTION OF THE SERVICE	TYPE OF SERVICE	DURATION AND FORMAT	UNIT OF MEASURE	PRICE	UNIT
Training in the field of mechatronics					
Pneumatics and electropneumatics	Group	16 hours / 2 days; in-person	Per person per day	900.00	€
Pneumatics and electropneumatics	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	16,000.00	€
Hydraulics and electrohydraulics	Group	16 hours / 2 days; in-person	Per person per day	900.00	€
Hydraulics and electrohydraulics	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	16,000.00	€
Automation and control PLC	Group	16 hours / 2 days; in-person	Per person per day	900.00	€
Automation and control PLC	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	16,000.00	€
Electrical engineering and electronics	Group	16 hours / 2 days; in-person	Per person per day	900.00	€



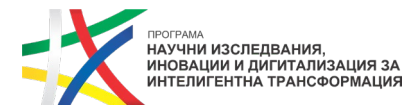
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Electrical engineering and electronics	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	16,000.00	€
Equipment rental					
Rental of an Industry 4.0 laboratory with a robot	Individual/group		Per a robot's day	2,500-5,000	€
Mechatronics stand rental	Individual/group		Per day	1,500.00	€
Others					
Production of prototypes of saturated printed circuit boards (we are looking for - with customer materials)	Individual		prototype series	10,000 - 25,000 (full series production)	€
Consultations for the above services	Individual		Per service	2,500 - 5,000	€
Consulting services /Grant financing for public and private organizations, public procurement and investment consulting./	Individual		Per service	1,500-8,500 (4 types of consultations)	€



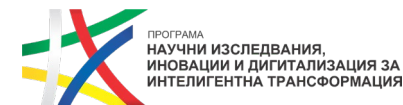
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Combined trainings					
Trainings for smart manufacturing and industrial digitalization Introduction to production data collection and analysis, digital product identity, MES systems, cyber -physical and automated production systems, human-machine interface (HMI), mobile robotics, artificial intelligence for optimization and predictive analysis, energy efficiency and augmented reality (AR) for process monitoring.	Group	16 hours / 2 days; in-person and online	Per person per day	1,200.00	€



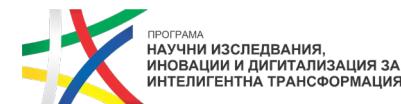
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Training in quality management and Industry 4.0 /Introduction to quality standards and practices, digital quality management systems, automation of checks and inspections, big data analysis for traceability and optimization, tools for risk management, processes and intellectual property./	Group	16 hours / 2 days; in-person and online	Per person per day	1,500.00	€
Specialized trainings					
Training in quality management and Industry 4.0 /Introduction to quality standards and practices, digital quality management systems, automation of checks and inspections, big data analysis for traceability and optimization, tools for risk management, processes and intellectual property./	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	16,200.00	€



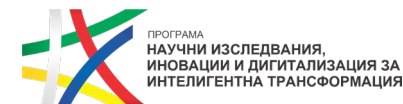
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Training for organizational development and intelligent transformation of enterprises. Introduction to strategic delegation and building effective feedback in the team, improving internal communication and management processes, integrating artificial intelligence for business optimization.	Group	8 hours / 1 day; in-person and online	Per person per day	1 200,00	€
Efficiency and development training /Focus on eliminating waste, creating maximum customer value, minimizing defects for near-flawless processes, and building a culture of continuous improvement./	Group	16 hours / 2 days; in-person and online	Per person per day	1,500.00	€
Efficiency and development training /Focus on eliminating waste, creating maximum customer value, minimizing defects for near-flawless processes, and building a culture of continuous improvement./	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	27,000.00	€



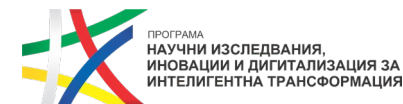
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"Efficiency through Skills" methodology / methodology for improving quality and productivity, accelerating the process of introducing new employees, creating standardized working methods, improving employee motivation based on TWI (Training and Within Industries) - with a focus on creating the right skills and qualifications in employees so that each process is performed in the best possible way at the moment/	Group	16 hours / 2 days; in-person	Per person per day	1,500.00	€
Methodology "Efficiency through skills" / methodology for improving quality and productivity, accelerating the process of introducing new employees, creating standardized work methods, improving employee motivation based on TWI (Training and Within Industries) - with a focus on creating the right skills and qualifications in employees so that each process is performed in the best possible way at the moment/	Individual on-site training in an organization	16 hours / 2 days; in-person	Per training	18,000.00	€



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Business development training

Training on innovation and sustainable technologies /Roadmap from technological readiness to market implementation with a focus on innovation and financing, AI solutions and circular transformation in the automotive industry./	Group	16 hours / 2 days; in-person and online	Per person per day	660.00	€
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Cybersecurity training in digital manufacturing

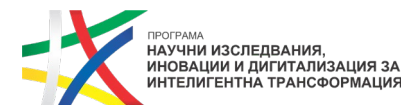
Cybersecurity training in digital manufacturing /Cyber risks in digitalized processes, intellectual property protection, AI and Blockchain for secure traceability of components./	Group	16 hours / 2 days; in-person and online	Per person per day	1,800.00	€
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CAD/CAM programming

CAD/CAM training /SIEMENS NX, CATIA, DELMIA and ENOVIA for design, simulation, automation and project documentation management./	Group	32 hours / 4 days; in-person and online	Per person per day	5,000.00	€
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Training in the field of transport

Training on transport and industrial transformation /Digitalization and sustainability in transport, intelligent systems and digital twins, IoT and AI solutions, cybersecurity, legal and ethical aspects, as well as the transition to Industry 5.0 with a focus on human-centered and sustainable approaches./	Group	16 hours / 2 days; online or in person	Per day	750- online 900- in person	€
Training on transport and industrial transformation /Digitalization and sustainability in transport, intelligent systems and digital twins, IoT and AI solutions, cybersecurity, legal and ethical aspects, as well as the transition to Industry 5.0 with a focus on human-centered and sustainable approaches./	Individual on-site training in an organization	16 hours / 2 days; online or in person	Per training	6,750.00	€
Hackathon	Individual/group		Per service	10,000.00	€
Organizing round tables, networking, events and conferences, incl. b2b on a specific topic	Individual/group		Per service	5,000-10,000	€
Analyzing comprehensive IT audits and preparing a development roadmap. /The analysis will establish the current status/	Individual		Per service	15,000.00	€



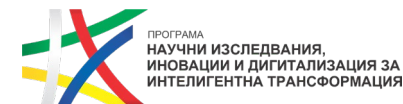
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Participation in international trainings, seminars, capacity building and networking activities	Individual		Per person per day	2,500.00	€
Testing before investing					
Demonstration with product simulations (incl. software settings of each robot)	Individual		Per day	10,000.00	€
Product configuration and setup (incl. use of a robot)	Individual		Per a robot's day	10,000.00	€
Production tests of a client product (incl. use of a robot)	Individual		Per a robot's day	10,000.00	€
Functional testing of a client product with a robot	Individual		Per a robot's day	10,000.00	€
Package services					
Service Package 1: One training (Transport training; Business development training; Pneumatics and electropneumatics ; Hydraulics and electrohydraulics; Automation and PLC control; Electrical engineering and electronics) + Financing consultations	Individually for one organization		Per package	15,000.00	€



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Service Package 2: One Training (Transport Training; Business Development Training; Pneumatics and Electropneumatics ; Hydraulics and Electrohydraulics; Automation and PLC Control; Electrical Engineering and Electronics) + Testing before investing	Individual		per package	20,000.00	€
Service Package 3: One Training (Transport Training; Business Development Training; Pneumatics and Electropneumatics ; Hydraulics and Electrohydraulics; Automation and PLC Control; Electrical Engineering and Electronics) + Pre-investment testing + Financing consultations	Individual		per package	30,000.00	€